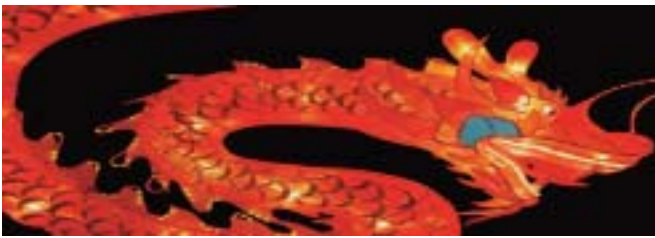


McCloskey and Xinhua InfoLink

# China Coal Markets Conference 2008

9 - 10 October 2008, Kempinski Hotel, Beijing



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## Day One

**08:00 Registration**

### Keynote

**09:00 Is China's energy supply able to keep up with its economic development?**  
*Zhou Dadi, Vice Director, China Energy Research Society*

**09:30 The role of coal in the global energy markets and the environmental challenge.**  
*Tayeb Tahir, President, Peabody China*

**10:00 China's pivotal role in the international coal market.**  
*Gerard McCloskey, Founder, The McCloskey Group*

**10:30 Financing the future: The current investment climate and opportunities for Chinese coal.**  
*Henry Liu, Commodity Analyst, Macquarie*

**11:00 Refreshments**  
*This event is available to sponsor*

### Session 1: Domestic market

**Chair:** Guo Kemu,  
*Secretary General, Sub Council of Coal Industry,  
China Council for Promotion of International Trade*

**11:30 Creating mega miners: The aims behind the policy.**  
The Chinese authorities are looking to create behemoth coal mining entities with capacities of over 100mt/yr. What is driving this policy and is this working in tandem with the small mine closure campaign?  
*Wu Yin, Department Chief,  
National Energy Administration*


**11:50 Chinese domestic production costs: Are more step rises expected?**  
Chinese domestic production costs have risen sharply in recent years as the authorities have implemented a number of policies and taxes on the industry. Are more expected?  
*Tang Jiaxuan, Deputy Director,  
China Coal Industry Association Experts Committee*

**12:10 Is Shenhua's development strategy a blue print for the Chinese Coal Industry?**  
Shenhua was born in October 1995 under the auspices of the State Council to address the issue of domestic coal supply failing to meet demand and has been a resounding success. In just over 10 years it has become

one of the world's largest miners. In the process it has invested in the whole supply chain from mines to rail line to ports to power stations.

*Shenhua - Speaker invited*

**12:30 The big question: Will Chinese production and transportation capacity keep up with demand?**  
China's irresistible economic growth has seen a parallel growth in energy demand.  
With installed coal-fired capacity increasing by 70GW in 2007 to 554GW and forecasts that another 90GW will be added this year. Can coal production capacity keep up?  
*David Fang, General Manager,  
International Department of China Coal Transport and Distribution Association (CCTD)*

**13:00 Lunch** Sponsored by 

### Session 2: Exports

**Chair:** John Howland,  
*Editor of McCloskey Coal Report, The McCloskey Group*

**14:00 Chinese export outlook 2008/2009.**  
Will exports be sacrificed to sate domestic demand? With domestic and international prices converging and the recent announcement that a tax will be implemented on steam coal exports – what can we expect for the rest of this year and in 2009?  
*Huang Teng, Senior Analyst,  
Beijing Xinhua InfoLink Development Co Ltd*

**14:20 China Coal: Exporting strategies in new situations**  
China Coal was the country's largest exporter but has now reinvented itself as a coal producer increasingly focused on the domestic market.  
What is its development strategy and is its export programme likely to continue to fade?  
*China Coal - Speaker invited*

**14:40 Will Chinese coal maintain its position in Japan?**  
Japan's purchases of Chinese material have been falling since 2006 seeing it decrease from the largest buyer to third position? What are the reasons behind this.  
*Yutako Endo, Vice President,  
Idemitsu Energy Consulting (Beijing) Co Ltd*

**15:10 Refreshments**  
*This event is available to sponsor*



### Session 3: Infrastructure and transportation

*Chair: Simon Young, Deputy Director,  
COSCO Research Centre*

**15:30 Daqin railway and QHD's capacity expansion:  
How much more can they grow?**

The initial designed capacity of the Daqin line was 100mt/yr, but upgrading has been going since 2002 and its capacity is now reaching 350mt/yr.

Are there plans to keep this rate of expansion going.

*Li Xuegang, Senior Analyst, CINIC*

**15:50 The other Chinese ports and current development plans.**

An overview of the other Chinese ports, their current capacity and development strategy and plans.

*Jia Dashan, Transportation Research and Consult Department, WTI*

**16:10 Asian Pacific freight outlook.**

Examination of current trends in Asian Pacific freight and prospects for prices of seaborne coal.

*Simon Young, Deputy Director,  
COSCO Research Centre - Speaker invited*

**16:30 End of Day One**

**17:00-18:00 Cocktail Reception**  
*This event is available to sponsor*

## Day Two

### Session 4: Generators' buying strategies and key exporters to Chinese steam coal markets

*Chair: John Howland,  
Editor of McCloskey Coal Report, The McCloskey Group*

**09:00 Are imports now part of the southern generators long-term buying strategy or are they opportunistic and price dependent?**

Imports into the Chinese southern coastal region exploded in 2006 and 2007 as domestic prices leapt above the international market. Since then imports have been largely uneconomic and imports are stuttering.

*Chaokang Investing Co - Speaker invited*

**09:20 Integrating imports into a generators buying portfolio: What are the lessons learned?**

Zhejiang Fuxing Energy is China's largest importer of steam coal. How has its buying strategy evolved over the years.

*Zhang Jin, General Manager, Zhejiang Fuxing Energy*

**09:40 The role of the Chinese trader.**

What markets do these serve and do these markets have different requirements than those from the large generators.

*Lu Yan, General Manager, Li Ji Material Trading Co Ltd*

**10:00 The role of the broker.**

What can an international broker offer to Chinese buyers?

*Clive Murray, Managing Director (London)  
Catherine Chang, Broker (Hong Kong)  
London Commodity Brokers*

**10:20 Indonesia to play an even larger part in China's supply options?**

Indonesia is the natural supplier to China. However, is quality still an issue and are Indonesian companies investing or supporting coal blending centres?

*Berau Coal - Speaker invited*

**10:40 Vietnam withdraws to feed its own power demands.**

Imports of Vietnamese anthracite have rocketed in the last four years making it the largest supply source for imports. However, an ambitious power build programme in Vietnam is seeing a number of measures implemented to keep coal within the country. What can China expect from Vietnam over the next few years?

*Speaker invited*

**11:00 Refreshments**

*This event is available to sponsor*

### Session 5: Steel industry, coking coal/coke dynamics

*Chair: Bill Graybeal, Chief Executive Officer, CC Carbon*

**11:20 International met coal and coke supply/demand: How long will the pinch last?**

With met coal and coke supplies lagging demand will the spiraling prices stimulate a quick fix or is the pinch expected to last some time?

*Bill Graybeal, Chief Executive Officer, CC Carbon*

**11:30 Chinese coke production challenges and export outlook.**

The coke industry has faced a number of regulatory reforms designed to reduce pollution and dampen production.

How has this changed the coke manufacturing landscape?

*Huang Jingan, Director General,  
China Coking Industry Association*

**12:00 Steel industry development plan and outlook for coking coal demand.**

Can Chinese coking coal reserves satisfy internal demand or will the steel industry look increasingly beyond its borders for supplies?

*Tao Jiangshan, Senior Analyst,  
Jinyuan Yilan Co Ltd*

**12:30 Lunch**

*This event is available to sponsor*

**Session 6: Electricity industry developments and coal demand/supply**

*Chair: Xie Juchen, General Chief Division Researcher,  
State Grid Energy Development Co Ltd*

**14:00 Can the electricity sector keep up with demand?**

Electricity demand growth projections, new coal-fired build plans and new coal demand.

*Wang Yonggan, Secretary General,  
China Electricity Council*

**14:20 Chinese energy options:  
Will coal continue to rule the roost?**

*John Harris, Director, Global LNG  
The Emerging Markets Group, CERA*

**14:40 The transformation of the generator's coal supply regime.**

The annual coal price and rail negotiations remain a key part of the generators fuel supply management structure. However, the government is encouraging a more market-based system to emerge. In what way are the generators' supply management options expected to evolve?

*Xie Juchen, General Chief Division Researcher,  
State Grid Energy Development Co Ltd*

**15:00 Business strategies and hot spot issues of Chinese electricity enterprises.**

*Gao Enqing, General Manager,  
Datang Power Fuel Co Ltd*

**15:30 End of Conference**

**About CERA / McCloskey**

The McCloskey Group, now part of Cambridge Energy Research Associates (CERA), an IHS Company, is a leading source of news and analysis on the international coal industry. Produced by a team of industry experts, the McCloskey news and forecasting services are widely considered to be the most accurate and reliable in the business.

Known for providing valuable market information and insights, the group's suite of publications, including the McCloskey Coal Report, is recognized globally for accurate and reliable price reporting. Every day, many of the major deals in the international market are executed using McCloskey prices as a reference.

The group also hosts a number of highly regarded coal conferences throughout the world, and the consultancy practice continues to advise many of the world's leading producers and consumers on a wide range of issues.

**Kempinski Hotel Beijing Lufthansa Center**

The perfect mix of luxury, convenience and cultural diversity - all under one roof - can be found in the Kempinski Hotel Beijing Lufthansa Center. Our 5-star hotel is located in the heart of Beijing's diplomatic and business district of Chaoyang and easily accessible from Beijing Capital International Airport. It is the most suitable location to do business or enjoy the capital of China. The Kempinski Hotel Beijing Lufthansa Center's impressive blend of grand culture and modern architecture makes it a landmark in Beijing since its opening in 1992 and even more after the rejuvenation of the public areas this year.

The Kempinski Hotel Beijing Lufthansa Center features 526 rooms and suites, large and well-equipped meeting facilities, seven bars and restaurants serving cuisine from all over the world, and two fully equipped health and fitness centers.



**Location**

**Kempinski Hotel Beijing Lufthansa Center**  
50 Liangmaqiao Road, Chaoyang District,  
Beijing, 100125 People's Republic of China

- **Tel:** +86 10 6465 3388 • **Fax:** +86 10 6465 1202
- **Website:** [www.kempinski-beijing.com](http://www.kempinski-beijing.com)

# Booking Form



The fee for attending the China Coal Markets Conference is US \$1,650 (plus any local taxes as applicable) excluding accommodation, meals and leisure facilities at the hotel. Delegates will be responsible for their own costs relating to room service, spa treatments, bar and mini bar.

## Booking details

Name	Position	
Company		
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	Town	
Postcode/Zip	Country	
Tel	Fax	Mobile
Email	Website	

## Name(s) of additional delegate(s):

Name	Position
Name	Position
Name	Position

## Payment Options

1 Please charge my credit card:  MasterCard/Access  Visa  AMEX Card No:

Name of cardholder:

SIGNATURE:  EXPIRY:  SECURITY CODE:  (THREE DIGIT NUMBER ON BACK OF CARD)

European Union member countries (except UK) must supply TVA/MOMS/MWST/BTW/IVA/FPA registration number to avoid extra charges:

- 2 Please invoice me (payment due on receipt of invoice):  web100908
- 3 I enclose a cheque made payable to The McCloskey Group:
- 4 Automated Bank Transfer: If you would like to pay by Automated Bank Transfer please contact us for details.

## Terms and Conditions

**Date & Venue:** October 9-10, 2008, **Kempinski Hotel, Beijing, Lufthansa Centre**  
50 Liangmaqiao Road, Chaoyang District, Beijing, 100125 People's Republic of China, Tel: +86 10 6465 3388, Fax: +86 10 6465 1202, Website: www.kempinski-beijing.com

**Fees:** US\$1,650 per delegate. All fees include lunch, refreshments and conference papers. Payment is required prior to the event. Bookings posted less than 30 days before the event should be confirmed by telephone. The McCloskey Group will not be held liable for non-arrival of your registration confirmation details. If you do not receive confirmation of your registration please call us. All invoices and registrations processed must be honoured in full, unless cancellation has been received under the terms stated below.

**Cancellations:** Cancellations received in writing 30 days before the date of the conference will receive a full refund less a service charge of \$200. We regret that no refunds can be made for cancellations received after the time. Substitutes are welcome at no extra charge. It may be necessary for reasons beyond the control of the organisers to alter the content and timing of the programme or the speakers. In event of cancellations the organisers are not liable for any fees incurred in relation to travel and accommodation costs. This contract is subject to English Law.



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